



M&A Consulting

GACC Midwest

"Federnfabrik Schmid commissioned GACC Midwest as an M&A transaction advisor to assist with finding a US company for purchase in the spring manufacturing and metal stamping industry. It was a pleasure working together with GACC Midwest and their success in making the acquisition happen. We thank them for their assistance on this project and for their ongoing support.."

**Albert Enste, CEO,
Federnfabrik Schmid AG**

While the acquisition of a company in the US offers tremendous new opportunities, it can also be one of the riskiest decisions a company can make. As the official representative of German business in the US, GACC Midwest identifies potential strategic partners, contacts them confidentially as an independent advisor, and supports you throughout the entire M&A process in the US.

YOUR CHALLENGE

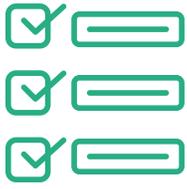
The search for suitable strategic M&A partners in the US is complex and presents German companies with numerous challenges. In addition to technical and economic criteria, cultural and language differences can often influence a planned acquisition. Despite the geographic distance and time zone difference, quick decision-making remains key in today's fast-moving world.



German American
Chambers of Commerce
Deutsch-Amerikanische
Handelskammern

OUR APPROACH

We conduct the following steps on the way to your successful M&A transaction:



Preparation of a criteria checklist for a possible investment.



Potential analysis: Identification & comparison of companies



Address target company anonymously & verify suitability & interest



Coordination of confidentiality agreement



Organization of site visits & appointments with potential partners



Optional: Intercultural coaching of employees & recruitment of staff

OUR SERVICE

GACC Midwest's M&A consulting is characterized by a targeted research of potential strategic partners. We do not limit ourselves to companies that have expressed a direct intention to sell.

In our potential analysis, we research qualitative factors of companies, such as sales channels, number of employees, turnover and more. After we have identified potential acquisition targets, our team contacts the respective decision makers. Due to our role as a neutral intermediary, your company can initially remain anonymous.

In coordination with your company, we then organize site visits and arrange appointments with potential partners. We actively supervise the entire process in regular and close coordination with you.

Together with accountants, lawyers and financial institutions, we form a strong team to successfully advise you on M&A projects.



Contact Information

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Start Today!